

2008

Why you need this:

- You need to give a quote ... quick
- You need instant access to part pricing
- You need instant access to recent part cost information
- You need to adjust pricing levels and/or give a discount
- You need recent customer activity information
- Your need current inventory data on a selected part
- You need history of “non-inventory” inventory parts



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Live Price

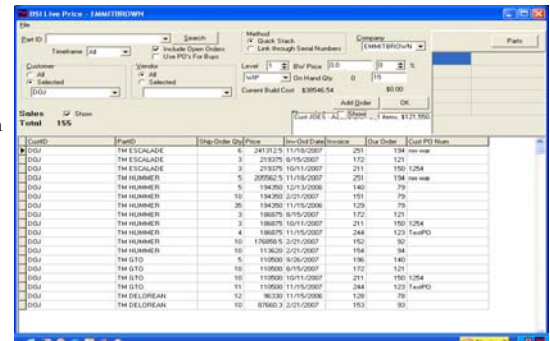
More Efficient and Profitable Quotes in Sage BusinessWorks

BSoft's Live Price gives you instant access to all the information you need to provide your customers with an accurate quote, from one comprehensive screen.

You have a customer on the line and they want a quote now! Just open Live Price, enter the part ID, and gain access to all transactions with the specified part; builds and receipts. Now you can gauge the current cost and quote a profitable price.

You want to quote a discounted price for a customer! Open Live Price search the desired part and manually enter the desired discount or pricing level, then create the quote. All from one comprehensive screen!

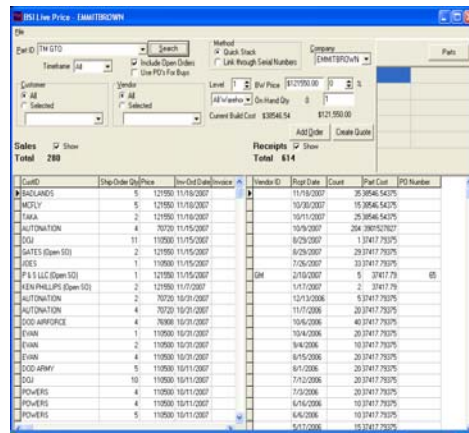
You want to track purchase history for “non-inventory” parts! Use Live Price to view buys for non-



A current customer calls wanting special pricing! Run live price for the desired part and customer than evaluate all of the customer's recent activity and determine their current/future profitability before agreeing to a special pricing situation.

inventory items that have been purchased using a purchase order. This feature allows for more accurate picture of “total” costs for production.

Additional Capability... copy “Part ID” text from anywhere; an email, vendor website, competitor website, or any other data source, and click on the Live Price tray icon to automatically leap to that Part.



CHALLENGE	SOLUTION	RESULTS
Efficiently and accurately quote prices for customer inquiries and orders, as well as track costs of non-inventory parts.	Install BSoft's Live Price	Efficient order entry in spot pricing environment, more profitable quotes based on up-to-date inventory pricing data.